

Summary Note to Financial Statements – 4Q 2019

This report is based on the financial statements of Construcciones El Cóndor S.A., and prepared in accordance with the International Financial Reporting Standard (IFRS) and its respective interpretations (IFRIC) issued by the International Accounting Standards Board (IASB).

Executive Summary

The Company ends 4Q of 2019 meeting the execution programs it established for the period through the different construction agreements it entered with concessions.

The Program to issue and place ordinary bonds and commercial papers traded in the second market, added \$176.200 Colombian Pesos in issuances on an 18-term basis. These issuances are meant to increase the mean life of the Company's working capital debt.

This past October 8th, a sales agreement was entered by and between Construcciones El Cóndor S.A. and Odinsa S.A. (an affiliate of Grupo Argos), to sell 12,51% that the Company holds (equivalent to 236,700 common shares) in Concesión Túnel Aburrá Oriente S.A.S

The accounts receivable were entirely liberated - approximately \$44.000 million - related to the work executed and pending payment at June 30th this year in Ruta al Mar project.

Performance of the Infrastructure Sector

Colombia's GDP in the last quarter of 2019 increased 3,4% compared to the same period in 2018, while the economic growth at the end of 2019 reached 3,3%. The subsector of Road and Railroad construction stands out, increasing 8.3% compared with the same quarter of 2018, and ending the year with a 10.7% growth. The positive result of this subsector helped cushion the contraction exhibited by other subsectors of the construction sector.

Reports – Separated Accumulated at December 2019

□ Income Statement

Operating results are expressed under IFRS covering the periods of January-December, 2019 Vs. January-December, 2018, in accordance with IAS – 1 and IAS – 34.

- At December 2019, earnings from ordinary activities reached \$874.798 million of Pesos, meeting the budget made for operating earnings in the year 
- Operating costs at December 2019 were \$720.257 million, of which 82.33% rise from ordinary activity while 3.75% rise from administrative expenses.
- Operating margin at the end of 2019 is 25% of revenues. This item includes the non-recurring event of the sale of the Company's shares in Concesión Túnel Aburrá Oriente S.A.S. Excluding this non-recurring event, the operating margin is 14%.
- The EBITDA reached \$202.000 million Pesos, which is equivalent to an EBITDA Margin of 23%, including the non-recurring event of the sale of the Company's shares in Concesión Túnel Aburrá Oriente S.A.S. Excluding this non-recurring event, the EBITDA is \$162.000 million, equivalent to an EBITDA margin of 18.5%.
- Net profit was \$ 73.103 million Pesos, down 37% compared to the end of 2018. This is explained by the incorporation of the loss of \$74.303 million of Vías de las Américas after applying the equity method.

□ Balance Sheet

The figures on the balance sheet are expressed under IFRS covering the months from December 2019 to December 2018, in accordance with IAS – 1 and IAS – 34.

- By the end of 2019, total assets added up to \$2.24 billion Pesos, of which, 47% are current assets and 53% are non-current assets.
- Liabilities fell 10% compared to 2018 and closed at \$1.16 billion pesos. A total of 54% of liabilities are current, dropping from the 79% displayed in liabilities in 2018, which shows the Company's strategy to improve the profile of its debt.
- Financial debt closed in 2019 at \$713.339 million, of which \$539.581 represents bank loans and bonds and \$173.757 million represent leasing. The above results exhibit an increase of only 4% compared to the end of 2018, and include the effect of the incorporation of consortiums.

- Net equity of Construcciones El Cóndor S.A. at December 2019 was \$ 1.08 billion Pesos.
- At December 2019, the Company's current assets divided by current liabilities was 1.6 times, significant improving as a result of the extended term of its liabilities.

Reports – Separate Quarterly (4Q19)

Income Statement

 *Operating results are expressed under IFRS covering the July-December 2019 Vs. July-December 2018 periods, in accordance with IAS– 1 and IAS – 34.*

- Earnings from ordinary activities during Q4 of 2019 are \$ 237.490 million, up 3.54% compared to the same period of 2018. Operating costs in Q4 are \$180.396 million, representing 75.96% of revenue from ordinary activities, displaying an optimization of the operation, and contributing significantly to the improved accumulated results presented before.
- The operating earnings of Q4 are \$89,293 million, which include the non-recurrent event of the sale of Túnel de Oriente. Excluding this event, the operating earnings would be \$48,520, a figure 100% higher than the results exhibited in Q4 of 2018.
- Net profit during Q4 of 2019 is \$ 78,170 million.

Reports – Consolidated Accumulated at December 2019

Operating results are expressed under IFRS covering the January-December 2019 Vs. January-December 2018 period, in accordance with IAS– 1 and IAS – 34.

Income Statement

- Operating revenues include \$ 882,184 million for services provided at December 2019. These were distributed as listed below:

REVENUES	At December 2019
CONSTRUCCIONES EL CÓNDROR S.A.	\$ 870.694
CONCESIÓN CESAR GUAJIRA S.A.S.	\$ 9.897
CONDOR INVESTMENTS USA INC	\$ 9.899
ADJUSTMENT REVENUES AMERICAS	(\$ 8,305)
Consolidated Construction Services Provided	\$ 882.184

Figures expressed in millions of Pesos

The different in net profit displayed between the separate and consolidated financial statements at December 31, 2019, amounting to \$ 37.146 million corresponds to the loss assumed by the minority shares of Concesión vías de las Américas S.A.S.

□ Balance Sheet

The figures on the balance sheet are expressed under IFRS comparing the months of December 2019 and December 2018, in accordance with IAS – 1 and IAS – 34.

- At December 2019, total assets are \$2.36 billion, down 8% compared with December 2018. This item is comprised 50.85% by current assets and 49.15% by non-current assets. It is worth underlining that this decrease has been displayed in consolidated terms, and solely relates to the fact that we are in the final stage of Concesión vías de las Américas.
- Total liabilities are \$1.27 billion, decreasing 14% compared with December 2018. This item is comprised 58% by current liabilities and 42% by non-current liabilities.
- Total short and long-term financial obligations reached \$717.736 million, exhibiting the same level of 2018. Said obligations represented \$ 543.979 million in bank loans plus bonds, and \$ 173.757 million in leasing.

Total financial obligations – short and long-term – including consolidated leasing, are listed below:

Financial Liability	At December 2019
CONSTRUCCIONES EL CÓNDROR S.A.	\$713,339
CONCESIÓN VIAS DE LAS AMERICIAS S.A.S.	\$4.397
CONCESIÓN CESAR GUAJIRA S.A.S.	-
CONDOR INVESTMENTS USA, Inc	-
Total Financial Liability	\$ 717.736

Figures expressed in millions of Pesos

- The net consolidated equity at December 2019 was \$1.082 billion Pesos.
- At December 2019, our working capital, calculated subtracting current liabilities from current assets, was \$ 462.259 million. This consolidated figure is 1.6x.

Backlog – Balance of Works Hired and to be Executed- 4Q19

At December 2019, the Company's backlog, understood as the balance of works hired and to be executed, was set at \$1.028 billion. This calculation keeps in mind \$237.490 million from the invoicing executed during the quarter for construction services, minus dividends and revenues not related to said services.

BACKLOG	December 2019
Backlog (3Q 2019)	1.265.984
Contract cancellation or termination	
Backlog adjustments	
Services provided	(237.490)
New Contracts	
Total Backlog	1.028.493

Figures expressed in millions of Pesos

Construcciones El Cóndor S.A. invites you to its teleconference of results aired on **Tuesday, March 3, 2020 at 2:00 PM COT**. Instructions to access the teleconference will be published at www.elcondor.com

