



Construcciones El Cóndor S.A.

2022



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Pacífico 2

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This document contains statements of the future about intentions, expectations or forecasts of Construcciones El Condor S.A. at the date of its completion, which refer to various aspects associated with the results of the company and others related to the activity and situation of the same.

The forward-looking statements or forecasts contained herein may be identified, in certain cases, using words such as "expectation", "anticipation", "purpose", "belief" or similar language, or in their corresponding negative form, or by the very predictive nature of the issues relating to strategies, plans or intentions. These forward-looking statements or forecasts do not, by their very nature, constitute guarantees of future performance, being conditioned by risks, uncertainties and other relevant factors, which could determine that the developments and final results differ materially from those manifested in these intentions, expectations or forecasts.

Construcciones El Cóndor S.A., does not undertake to publicly inform the result of any revision that may be made of these statements to adapt them to facts or circumstances after this presentation, including, among others, changes in the Company's business, in its business development strategy or any other possible circumstance that has arisen. The provisions of this statement should be considered by all those persons or entities that may have to make decisions or elaborate or disseminate opinions regarding securities issued by the company and by the analysts and investors who handle this document.

All of them are invited to consult the documentation and public information communicated or registered by Construcciones El Cóndor S.A. before the Financial Superintendence of Colombia

Synergies between business lines



Construction

- Roads
- Tunnels
- Bridges
- Viaducts
- Concrete works
- Mining
- Opencast mining
- Soil and rock excavation
- Mass transport systems

- ✓ Generation of future backlog
- ✓ Profitable execution of construction for over 40 years
- ✓ Location and selection of strategic projects
- ✓ Construction as the key value driver of the Company



Investment

- Road concessions
- Public service concessions
- Airport concessions
- Energy generation projects
- Investments in companies related to the infrastructure sector
- Mining concessions

- ✓ Source of backlog
- ✓ Efficient risk allocation
- ✓ Development of new projects or investment complements
- ✓ Income with stability in the medium and long-term flows
- ✓ Income with stability in the medium and long-term flows

Listed company with high standards of Corporate Governance



**Luis Alfredo
Turizo Ortiz**
President



**Gustavo Adolfo
Arboleda Mejía**
Legal Manager



Liliana Guzmán Palacio
Corporate
Development Manager



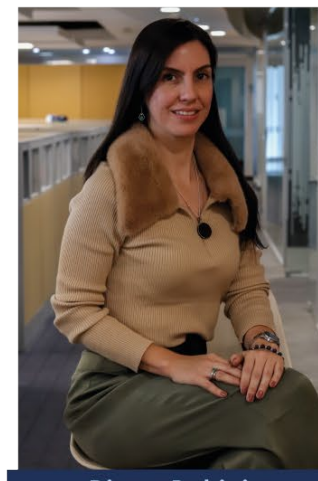
Alberto Arango López
Construction
Manager



Ana María Jaillier Correa
Engineering and Business
Development Manager



**Alejandro Correa
Restrepo**
Concessions Manager

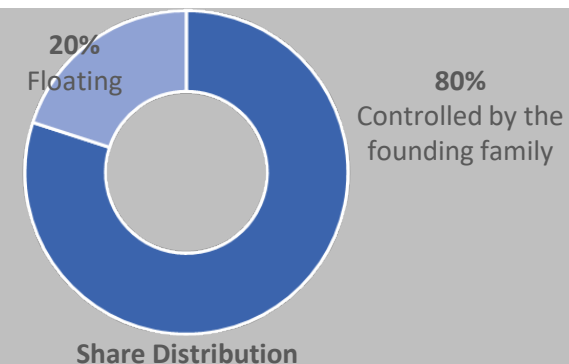


**Diana Patricia
Benjumea Muñoz**
Financial Manager

Management Board
6 members, 2 independents

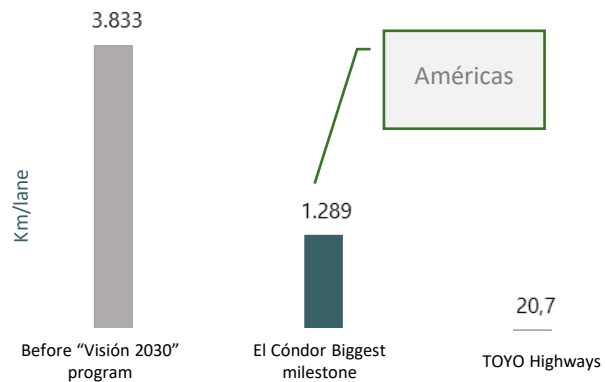
Average **experience** of the
Management Group: 30
years

Country Code Survey
accomplishment and IR
certification

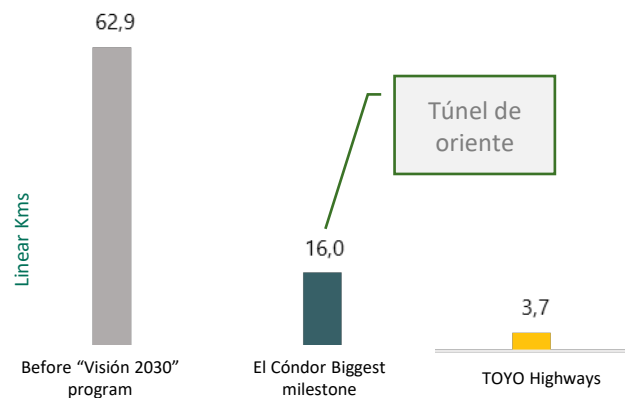


Experience

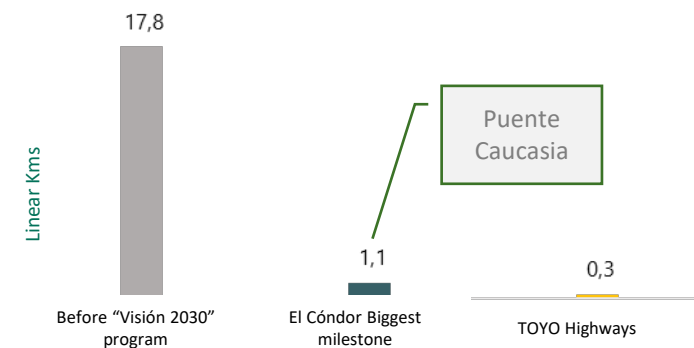
Highways:



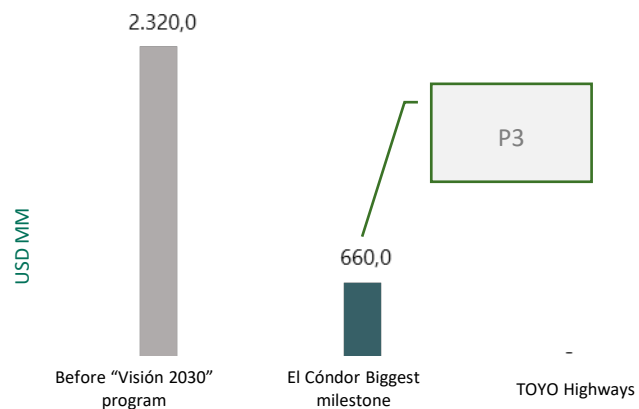
Tunnels:



Bridges:



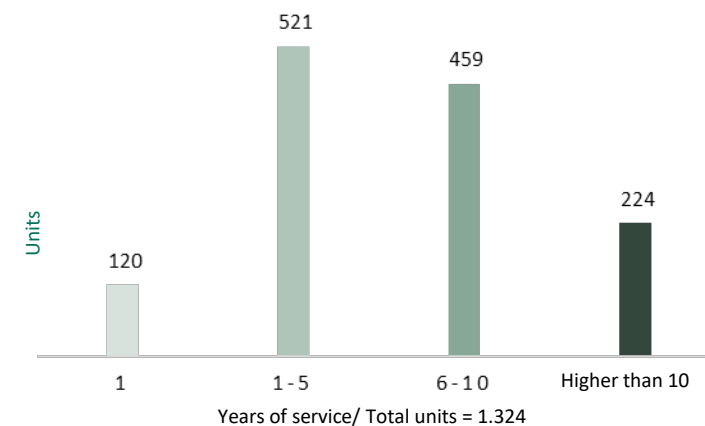
Financing:



Sponsor:



Equipment:



Experience as a sponsor and builder of the main road infrastructure projects in Colombia



Private PPP
Originators



Tender awardees



Local and
international
funding



Stock Exchange
Listings
Compliance



Simultaneous execution capacity in different regions of the country



Presence since 1980
in all regions of the
country



Sponsor in Project
Finance Concession
Financing



EPC contractor with
international market
standards



Design, structuring
and execution of
infrastructure
megaprojects.



Investors in Concessions
in Colombia since 1st
generation

- Future backlog generation
- Simultaneous execution capability



+3,833km

vs Ruta al Sur: 467km



+17.8km

vs Invias Putumayo: 7.2km



+62.9km

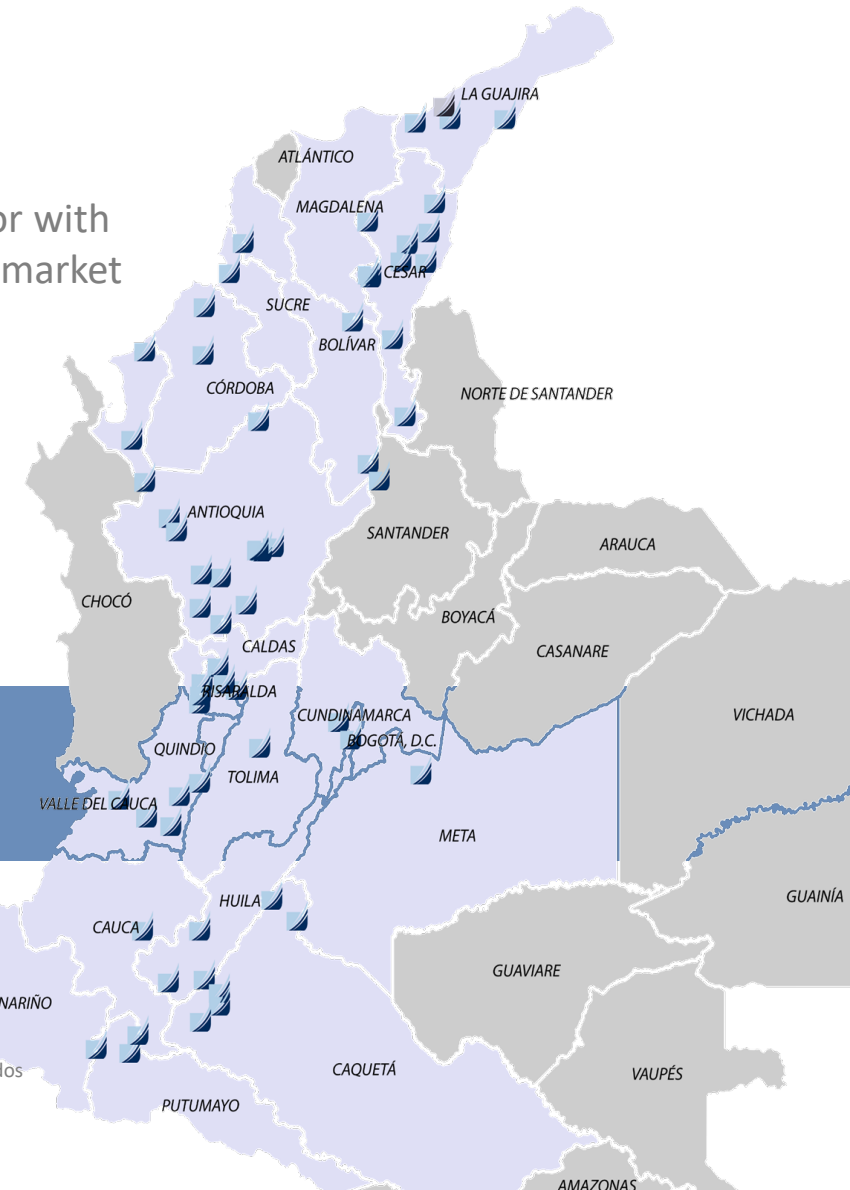
vs vías de AccesoToyo: 3.6km



+22MM m³



Montaje centro de producción de agregados
X60 en 21 departamentos



Financial performance aligned with the dynamics of the construction sector in Colombia



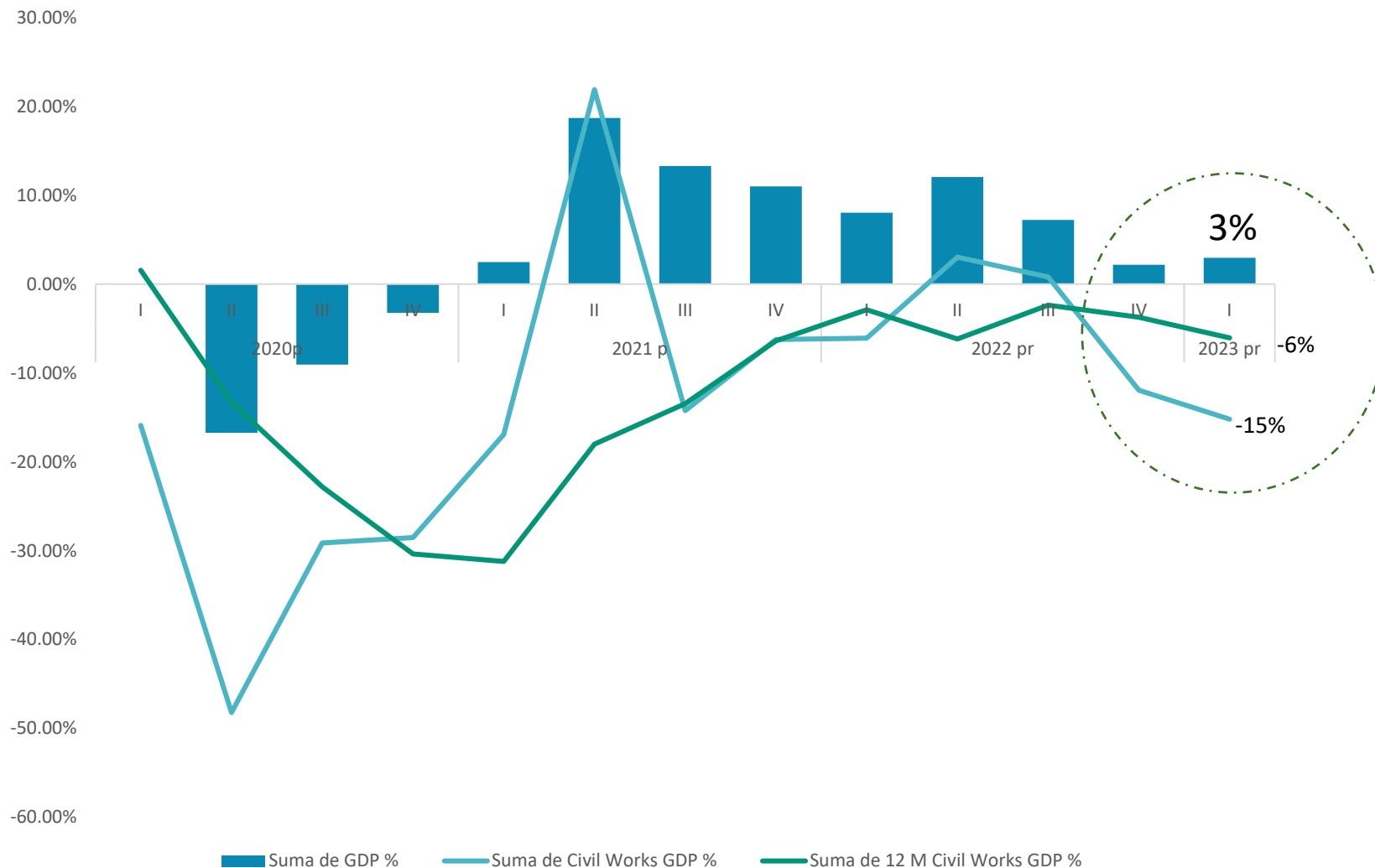
Construcciones
EL CONDOR S.A.
Ingeniería de Infraestructura e Inversiones

2022



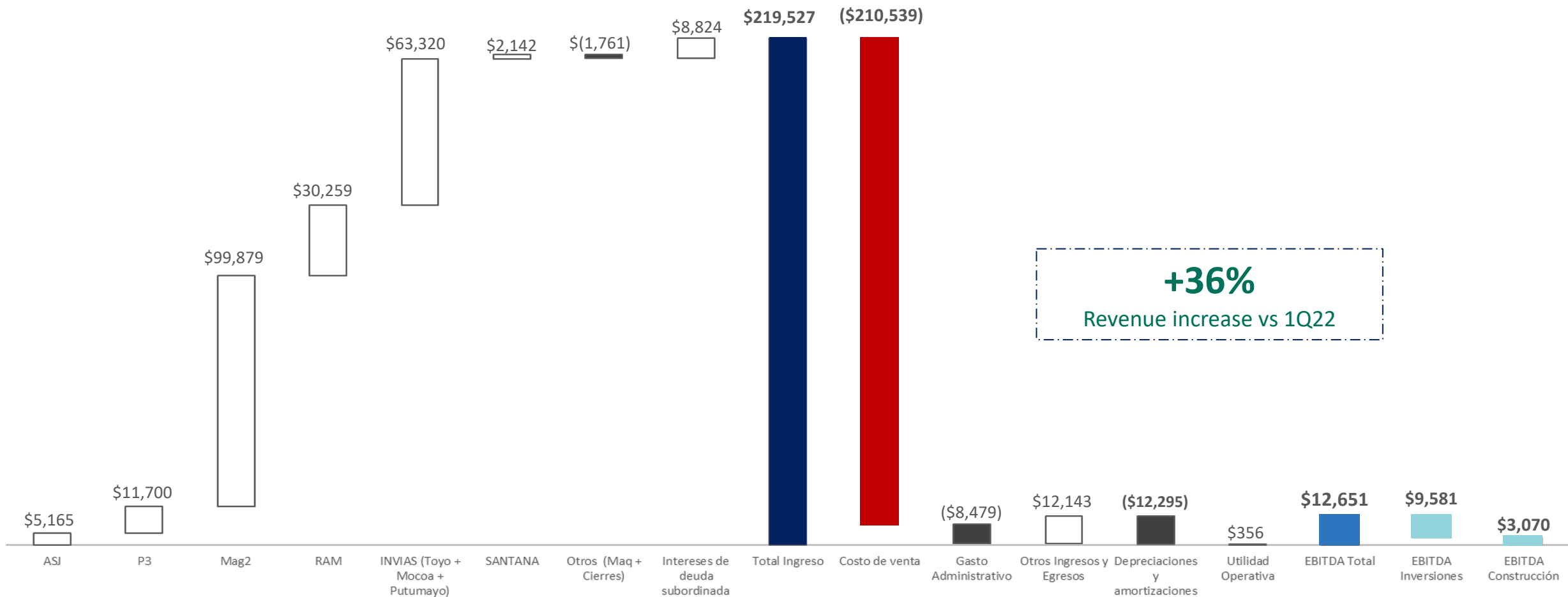
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Construction segment



Main causal variables of economic slowdown impacting the sector:
 Generalized increase in prices of critical inputs and high interest rates.

EBITDA 1Q23



Solvency 1Q23

Investments in concessions:

~\$1.2 Bn

Loans with source of payment concession
investments:

\$434,133 MM



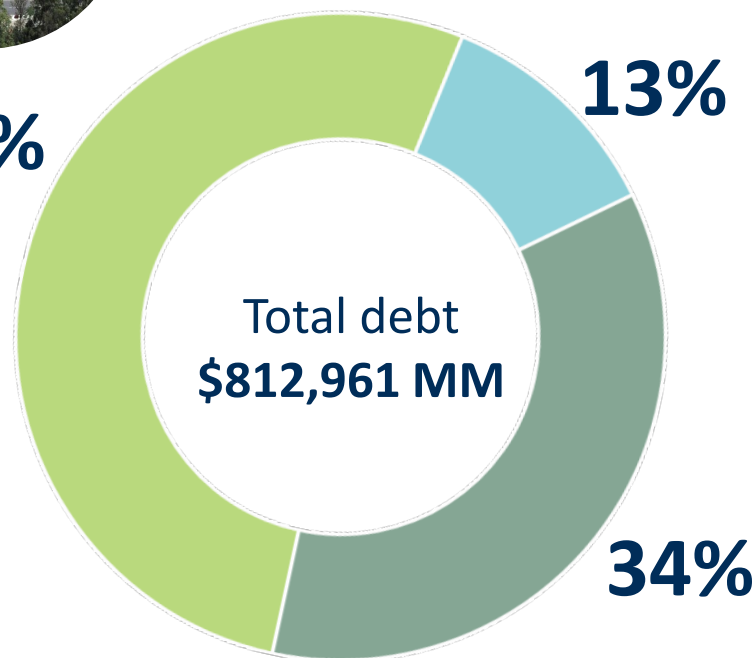
53%



Fleet of Machinery and Transportation
Equipment Leasing financed

Associated
financial debt:

\$101,900 MM

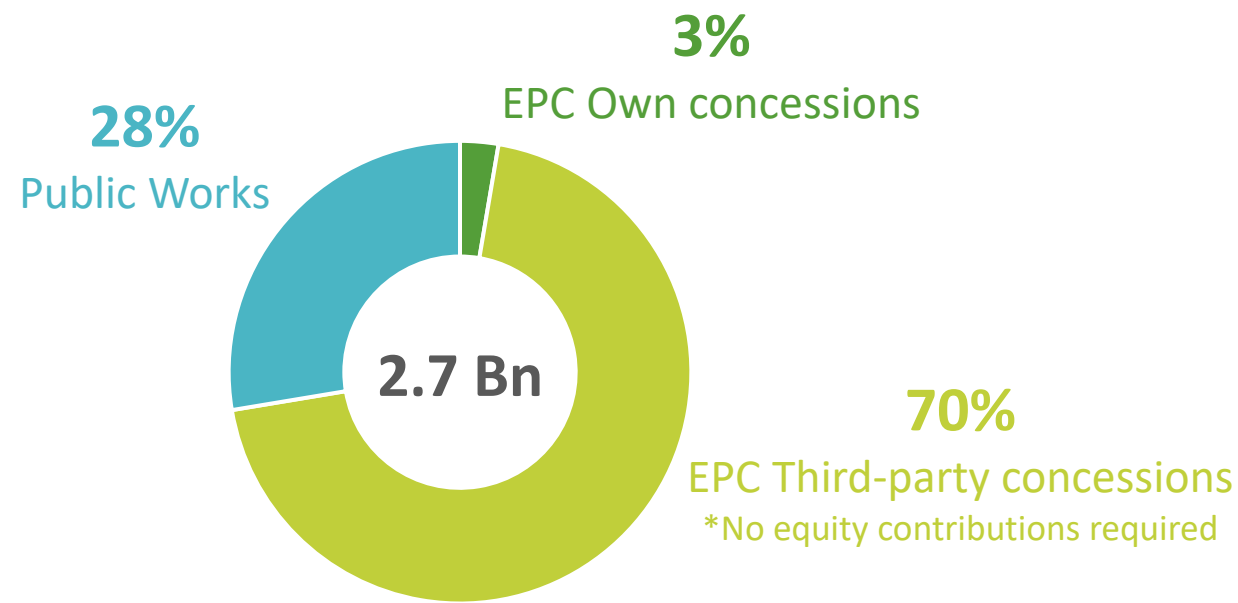
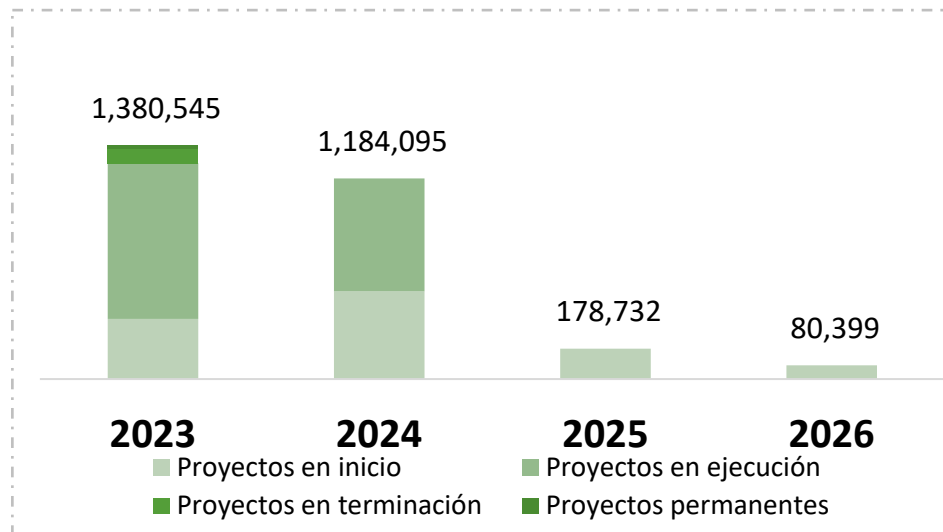


Working Capital Associated
Financial Debt:

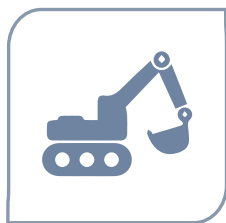
\$276,928 MM

Backlog 1T23

Backlog Projection (COP MM)



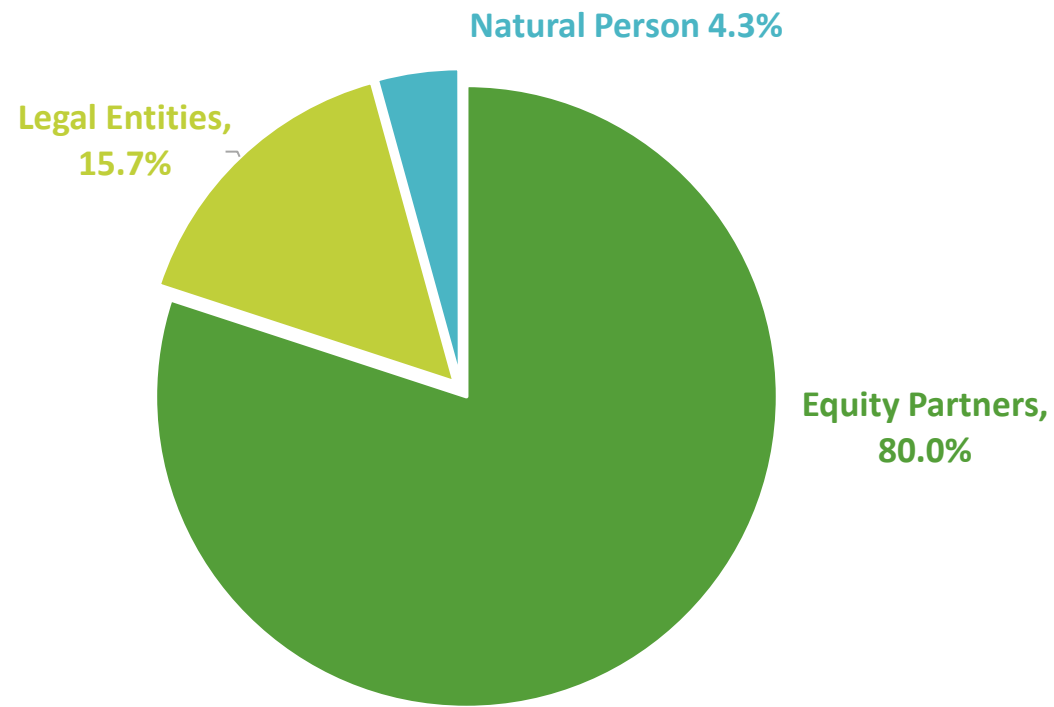
We highlight the contribution of our **Mag 2 y San Agustín Zona Norte y Zona sur** projects



Public works bids:

- IDU - Calle 13 lotes 3 y 4
- ICCU – vía El Rosal – Subachoque
- G. Caldas – La Dorada – Sonsón
- G Sucre – vía La Apartada el Roble
- Vías internas Mina Marmato.
- Anillo Vial de Valledupar.
- Puente Iglesias – La Ye
- Ruta el Sol 3 – Hitos 13,18 y 19

Shareholder composition and floating Evolution



Shareholders: **387**



Approach on sustainability and generation of social impact



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Sustainability

We understand **sustainability** as the **ability to generate value over time**.



We generate **development** in the **operating environment**, considering the **opinions** and **expectations** of our stakeholders.

We frame our action under ESG criteria



Environmental



Social



Governance



Materiality



Guided by the commitment to be an alternative that contributes to sustainable development with stakeholders, the Company determined 8 strategic guidelines defined within the strategy 2025:

Énfasis ASG

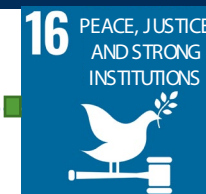
Strengthening of Corporate Governance

Growth in the market and diversification through new sectors, customers and geography

Safety and Health at Work
Organizational culture
Welfare and talent development

Innovation in minning and materials

Environmental
management



1

Diversification
and Growth



5

Active participation in the
trade association and
leadership in the sector



2

Enhancement of the
Corporate Investments
Business



6

Strategic relations with
priority stakeholders



3

A construction business
with compliance,
execution capacity, and
Good financial standing



7

Incorporation of innovation
in the business and
strategic future goals



4

Employer of choice with
top quality human talent



8

Generating social and
environmental value



La Fundación El Cóndor was created in 2015, its focus of action is centered on education and community strengthening as ways to enhance capabilities, close inequality gaps, obtain satisfactory living conditions and empower the social development of communities in areas of influence of the company.

Our Achievements

In the EDUCATIONAL AID strategy for the family group of employees between 2015 and 2022, we have **contributed to the education of 1,215 people** with a social investment of over 2.1 billion pesos.

In the year 2022, we will directly **involve a total of 4,211 people** in the different territories, with a social investment of **\$572,068,171**.

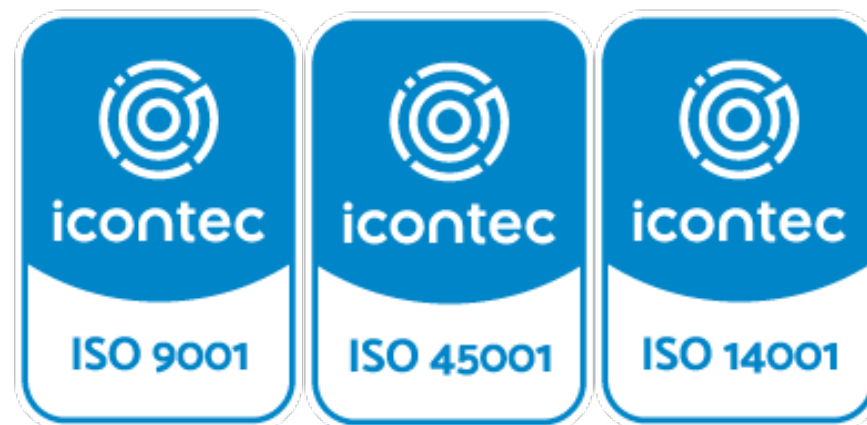
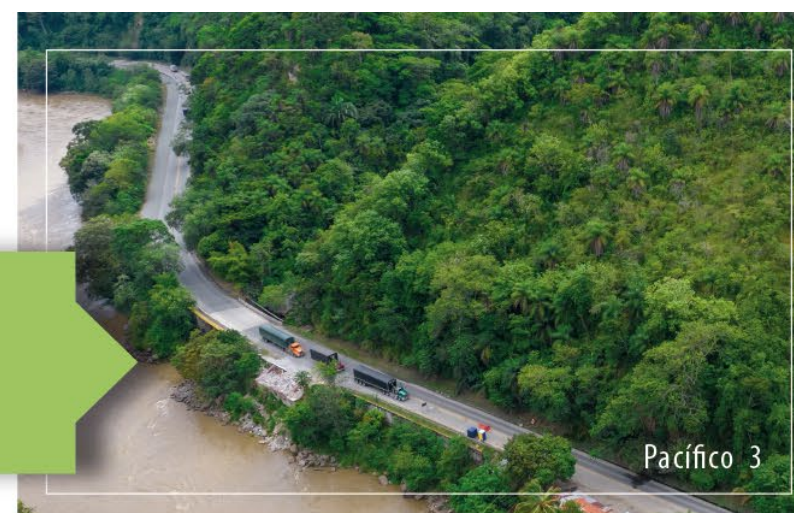
In 2023 we reached **5 entrepreneurship** seedbeds to which a total of **81 women** from the departments of **Antioquia, Córdoba and Putumayo** have been linked, consolidating the objective of strengthening women's capacities to generate income.

Through the **volunteer activities** developed with the employees of Construcciones El Condor, **we benefited 851 people in 2022**.



Certifications

These certifications endorse the management procedures of our Company and recognize the work and excellence of the Condor Team as a guarantee to successfully carry out our projects.



Contact information

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INGENIERÍA

R E S P O N S A B L E



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