# SUMMARY NOTE FINANCIAL STATEMENTS Third quarter 2023



This report was prepared based on the financial statements of Construcciones El Condor S.A., prepared in accordance with International Financial Reporting Standards (IFRS) and their corresponding interpretations (IFRIC) issued by the International Accounting Standards Board (IASB).

# **Executive summary**

On September 15, a civil works contract was subscribed under the unit price modality with an advance payment of 20%, between Aris Mining Marmato S.A.S., (the "Contracting Party"), and Construcciones El Condor S.A., whose purpose is the construction of the access road to the "Los Indios" beneficiation platform, located in the Lower Mine project owned by Aris Mining Marmato S.A.S., department of Caldas, for a value of Twenty thousand five hundred and ninety nine million five hundred and eighteen hundred and eighteen thousand eighteen pesos before VAT COP(\$20,599,518,016). Department of Caldas for a value of Twenty thousand five hundred ninety-nine million five hundred eighteen hundred eighteen thousand sixteen pesos before VAT COP (\$20,599,518,016). The duration of the contract is one hundred and sixty (160) calendar days as from the signature of the commencement certificate.

### Behavior of the infrastructure sector

According to the latest results presented by DANE in August, economic analysts agree that economic activity in Colombia continues to show signs of deceleration, and consequently the main sectors, industry and construction, have seen their dynamics diminished, precisely because of the low appetite shown by consumers for new housing and durable goods. Both sectors have had a 7% drop in the year, reflecting the difficulties that have been seen during the year 2023, which has been marked by a cost of living that continues to be out of control and high interest rates that discourage people from spending.

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In addition to the above, the recent announcements by the National Government of not allocating resources for the completion of the 4G roads in Antioquia, generates great concern among businessmen and unions, since resources are still needed for the completion of projects and to maintain the dynamics of economic activation associated with this program.

To date, DANE has not released economic growth information for the third quarter of 2023. This information will be presented in our earnings conference call.

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Reports - A	<b>Accumulated</b>	Separate as o	f September 2	2023

### Income statement

The operating results are expressed under IFRS and their comparison is made for the periods January - September 2023 versus January - September 2022 in accordance with the provisions of IAS - 1 and IAS - 34.

- Revenues from ordinary activities totaled COP\$621,299 million, decreased by -2.68% with respect to 2022, equivalent to COP\$17,120 million less. This result is associated with the drop in the billings of the construction contracts for Ruta al Mar, Pacífico 3 and Normalización, which are ending, while we continue working on increasing the billings of the Magdalena 2 and Ruta al Sur projects.
- Operating costs were COP\$665,589 million, increasing by 17.94% with respect to the third quarter of the year 2022. There was a gross loss of COP (\$44,289) million, equivalent to a gross margin of -7.13%. This negative result in the year 2023 is mainly due to the losses contributed in the closing of the execution of the works of the following fourth generation (4G) projects: Consorcio Farallones, Pacífico 3, Ruta al Mar and Consorcio Francisco Javier Cisneros. The company expects to reverse this trend with the start of the execution of San Agustín Zona Norte and Zona Sur (Ruta al Sur), and the start of the massive placement of asphalt mix in the Madalena 2 project. Administrative expenses, which amounted to 3.95% of revenues, decreased by 3.08% with respect to the previous year.
- There is an operating loss of COP(\$60,214) million with a negative operating margin of -9.69%. EBITDA with a negative result COP\$-14,792 million equivalent to a negative EBITDA margin of -2.38%, decreasing with respect to the EBITDA margin of the third quarter of the year 2022 which was 16%.
- Interest expense increased 56.71% with respect to the third quarter of 2022; of this effect, 77.78% corresponds to the increase in interest rates, this being the main variable generating the net loss.
   The company expects that the evolution of inflation will allow interest rates to decrease in the medium term.
- The results recognized by the equity method generated a negative result of COP(\$22,076) million.
  These items have accounting effects, but have no impact on the Company's cash flow.
  Considering the above, the Company's net result was COP(\$136,610) million, if this consolidation effect is discounted, the net result will change to COP(\$114,533) million and the net margin will be -18.43%.



# Statement of financial position

The figures in the statement of financial position are expressed under IFRS and their comparison is made between September 2023 and December 2022, in accordance with the provisions of IAS 1 and IAS 34.

- Total assets total COP\$2.39 billion, of which our investment portfolio at book value is \$0.9 billion. The ratio of current and non-current assets to total assets is 59% and 41%, respectively.
- Cash and cash equivalents amounted to COP\$18,074 million, liquidity decreased by 66% compared to December 2022, this decrease is due to the fact that in December there was the disbursement of the advance payment made by INVIAS for the TOYO project, and the disbursement of \$30,000 million of the IDEA loan, both funds have been invested during this year in the payment of suppliers and working capital for the projects under execution.
- Liabilities closed at COP\$1.54 trillion, where current liabilities are 83% and non-current liabilities 17%. The high proportion of current liabilities over total liabilities is due to the maturity of the structured credit of the investment business, which is less than one year (May 2024), however, its source of payment is the sale of the participation in the Pacifico 3 Concession, which was classified in the short term as an asset held for sale. In order to improve liquidity indicators, the Company continues to work on the reprofiling of its long-term debts while continuing its efforts in the sale of assets in the short term.
- The Company's indebtedness remained at the same levels with respect to December 2022, achieving a decrease of only 1.28% of the indebtedness reported in June 2023. The financial debt was distributed as follows (figures in millions of pesos): debt whose source of payment is income related to the Investment Portfolio COP\$461,176, working capital debt in construction COP\$331,003, leasing of machinery and equipment COP\$88,610 and financial obligations and leasing of joint operations COP\$24,012 and other non-bank liabilities for COP\$18,838.
- The equity of Construcciones El Condor S.A. closed at COP\$854,632 million pesos.
- The Company's current ratio was 1.11x, decreasing with respect to December 2022 whose indicator was 1.20x.



# Reports - Cumulative Consolidated as of September 2023

The operating results are expressed under IFRS and their comparison is made for the periods January - September 2023 versus January - September 2022 in accordance with the provisions of IAS - 1 and IAS - 34.

### ■ Income statement

 Revenues from ordinary activities totaled COP\$646,034 million, decreasing 1% compared to the third quarter of 2022. It presents an operating loss of COP(\$59) million, equivalent to a negative operating margin of 9%.

The consolidated results do not present significant variations with respect to the separate income statement.

### Statement of financial position

The figures in the statement of financial position are expressed under IFRS and their comparison is made between September 2023 and December 2022 in accordance with the provisions of IAS - 1 and IAS - 34.

- Total assets amounted to COP\$2.4 trillion, of which 59% are current assets and 41% are noncurrent assets.
- Total liabilities amounted to COP\$1.5 billion. The consolidated financial indebtedness for the third quarter of 2023 corresponds to the same indebtedness of the separate financial statements.
  - Equity attributable to controllers was COP\$0.8 billion pesos.

# Backlog

As of September 30, 2023 the Backlog, understood as the balance of works contracted and to be executed, was COP\$2,446,515 million, according to the following calculation:

BACKLOG	As of September 30, 2023	
Backlog (2Q 2023)	\$2,576,020	
Cancellation or Termination of Contracts	0	
Backlog Adjustments	\$29,155	
Provision of Services	-\$179,391	
New Contracts (Marmato)	\$20,731	
Total Backlog	\$2,446,515	

Figures in millions of pesos

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Construcciones El Condor S.A. invites you to the results teleconference to be held next Wednesday, November 15, 2023 at 3:00 PM COT. Instructions for accessing the teleconference will be posted on the website www.elcondor.com.